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2013 APR 5 PM 2 50

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April 5, 2013

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Melanie M. Hill Executive Director Tennessee Health Services and Development Agency Frost Building, 3rd Floor 161 Rosa L. Parks Boulevard Nashville, TN 37243

RE:

Hendersonville Medical Center

CN1302-002

Dear Ms. Hill:

This is to request a deferral of the consideration of the above referenced project from the May 22, 2013 meeting to the June 26, 2013 meeting. The reason for the request is a scheduling conflict on a behalf of a key representative of Hendersonville Medical Center. This is the first request for a deferral of this matter, and no opposition has been filed.

Please let me know if you have any questions, or if additional information is needed. Thank you for your assistance.

Very truly yours,

STITES-&-HARBISON, PLLC-

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LETTER OF INTENT -- HEALTH SERVICES & DEVELOPMENT AGENCY

The Publication of Intent is to be published in the Tennessean, which is a newspaper of 14 general circulation in Sumner County, Tennessee, on or before February 10, 2013, for one day.

This is to provide official notice to the Health Services and Development Agency and all interested parties, in accordance with T.C.A. Sections 68-11-1601 et seq., and the Rules of the Health Services and Development Agency, that Hendersonville Medical Center (a hospital), owned and managed by Hendersonville Hospital Corporation (a corporation), intends to file an application for a Certificate of Need to construct a new fourth floor of medical-surgical beds, and to initiate neonatal intensive care services in a new 6-bed Level II-B neonatal nursery, on its main campus at 355 New Shackle Island Road, Hendersonville, TN 37075, at a capital cost estimated at \$33,000,000.

Hendersonville Medical Center is licensed by the Board for Licensing Health Care Facilities, Tennessee Department of Public Health. The project will not change the total licensed bed complement. The hospital currently holds a single consolidated license for 148 general hospital beds, of which 110 are at its main Hendersonville campus and 38 are at its satellite campus at 105 Redbud Drive, Portland, TN 37148. The project will relocate 13 beds from the satellite campus to the main campus, resulting in 123 licensed beds at the Hendersonville campus and 25 licensed beds at the Portland satellite campus. The project does not contain major medical equipment or initiate or discontinue any other health service.

The anticipated date of filing the application is on or before February 15, 2013. The contact person for the project is John Wellborn, who may be reached at Development Support Group, 4219 Hillsboro Road, Suite 203, Nashville, TN 37215, (615) 665-2022.

(Signature) (Date) jwdsg@comcast.net (E-mail Address)

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May 3, 2013

Ms. Melanie Hill, Executive Director Health Services and Development Agency Frost Building, 3rd Floor 161 Rosa L. Parks Boulevard Nashville, Tennessee 37243

Re:

Hendersonville Medical Center

Certificate of Need Application CN1302-002

Dear Ms. Hill:

This letter of opposition is submitted on behalf of our client, Baptist Hospital ("Baptist"), to the request by Hendersonville Medical Center to establish a six bed neonatal intensive care unit ("NICU"), which is included in the above-referenced certificate of need application. Baptist does not oppose the other two components of the project.

The services currently provided by Baptist, Vanderbilt University Medical Center, and Centennial Medical Center, the flagship facility of HCA's TriStar division, are more than sufficient to meet the need for neonatal nursery services in the proposed service area. The request to establish a new NICU unit is also inconsistent with the orderly development of health care because it seeks to add capacity to a service area where high quality and conveniently accessible services are readily available.

Accordingly, the request to initiate NICU services fails to meet the statutory criteria, and Baptist

respectfully requests that it be denied.

Sincerely

Warren L. Gooch

WLG:dt

cc:

John Wellborn

Jerry Taylor, Esq.

Renee Kessler, Chief Operating Officer, Baptist Hospital Deborah Bouressa, Director of Nursing, Baptist Hospital

Barbara Houchin, Executive Director, Planning, Saint Thomas Health